COACHING SESSION AGAUR-FECYT ERC StG 2022

--- 2nd Phase - Interview ----

Lluís Jofre Cruanyes June 2022



Campus d'Excel·lència Internacional



European Research Council Executive Agency



Funded by the European Union

Established by the European Commission

INTRODUCTION & OUTLINE

Who am I?

- Lluís Jofre Cruanyes, Professor in Dept. Fluid Mechanics at UPC
- Director of the Multiscale Fluid Mechanics Lab
- ERC StG 2021 SCRAMBLE (PE8 Products and Processes Engineering)
- Beatriz Galindo Distinguished Researcher

Outline:

- 1.- Preliminary work
- 2.- Interview slides
- 3.- Interview speech
- 4.- Setup and connection
- 5.- Interview day



PRELIMINARY WORK

<u>What?</u> Ideally, 6-8 weeks before Interview

- Perform exhaustive review of published work related to the project
- Define in more detail the project ... detect weak points
- Try to identify potential Interview Panel Members: <u>https://erc.europa.eu/sites/default/files/document/file/erc_2021_stg_panel_chairs.pdf</u>
- Work (if possible) on initial result ... demonstrate that the idea is plausible!



INTERVIEW SLIDES

What? Ideally, 4-6 weeks before Interview

- Carefully read the instructions for your panel
- Professional style, clear concise ideas, visually pleasing
- Slide 1: Motivation, Objectives & Background ... novelty & importance
- Slide 2: <u>Scientific & Engineering Approach</u> ... why is plausible
- Slide 3: Project Methodology & Management ... how to do it





3

INTERVIEW SPEECH

What? Ideally, 2-4 weeks before Interview

- Carefully read the instructions for your panel
- Approach it as "I would do it even if I don't get funding" <u>enthusiasm is key, you have to convince them!</u>
- Talk slow and smoothly, use intonation, slides & speech 100% synch
- Prepare a written script and memorize the structure (not words)
- Rehearse in real conditions (camera with friend/colleague listening)
 - ... rehearse
 - ... rehearse
- Rehearse in real conditions ... I rehearsed more than 20 times! ... at least once a day in real conditions
- Do not feel afraid of changing script and slides ... iterate them
- Prepare potential questions and answers ... ask colleagues for help

SETUP & CONNECTION

<u>What?</u> Ideally, 1-2 weeks before Interview

- Carefully read the instructions for your panel
- High quality image & sound ... invest some money if needed ... you don't want Interviewers annoyed because they can't hear/see you!
- Prepare office setup and connection ... test several times: https://www.adweek.com/convergent-tv/adweek-guide-professional-video-conferencing-work-from-home/
- White background, good illumination, business professional attire





INTERVIEW DAY

<u>What?</u> Ideally, 1-2 hours before interview

- Carefully read the instructions for your panel
- Dedicate the day to the interview ... cancel all other meetings/activities
- Check that computer, camera, microphone, software, internet works
- Relax ... dedicate some time to walk and enter "focus mode"
- Follow the instructions of the panel leader
- Enjoy the process of presenting your slides
 - ... Interviewers will resonate with you!

Questions & Answers:

- Respond in a positive attitude and to the point
- Utilize rock-solid arguments
 - ... this can be trained by preparing potential questions and answers
- Most likely, they will go for the weak points \ldots which you already know $\textcircled{\sc op}$
- If you don't know the answer ... be honest, say that you will look at it

THANKS FOR YOUR ATTENTION

Contact & further information:

- Email: Iluis.jofre@upc.edu
- Website: https://sites.google.com/view/lluisjofre
- Twitter: @FluidMechLJC
- ERC StG: https://erc.europa.eu/funding/starting-grants

Acknowledgements:

- ERC StG 2021 #101040379 SCRAMBLE
- Beatriz Galindo Program BG18/00026
- AGAUR & FECYT