


TALLER DE PREPARACIÓN DE PROPUESTAS DEL CLÚSTER SALUD 2024


Consejos generales.

Dr. Núria Parera / Preaward Manager

ISGlobal
Barcelona
Institute for
Global Health

A partnership of:


 "la Caixa" Foundation

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Barcelona

 Plan de Salut
MAR

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CATALUNYA

 Ajuntament de
Barcelona

 EXCELENCIA
SEVERO
OCHOA

 CERCA
Centres de Recerca
de Catalunya



In an interconnected and interdependent world, health needs to be addressed globally

R&D in Global Health

Health problems and solutions that transcend geographic and political boundaries, in an interdisciplinary and integrated way



Poverty-related and neglected infectious diseases

Such as HIV & AIDS, malaria, tuberculosis and helminth infections



Emerging infections and the growing epidemic of antimicrobial resistance

COVID-19 and other health threats such as bacteria resistant to known drugs



Non-communicable diseases

Such as heart disease, cancer, chronic respiratory disease and diabetes, that are becoming the leading cause of mortality in the world



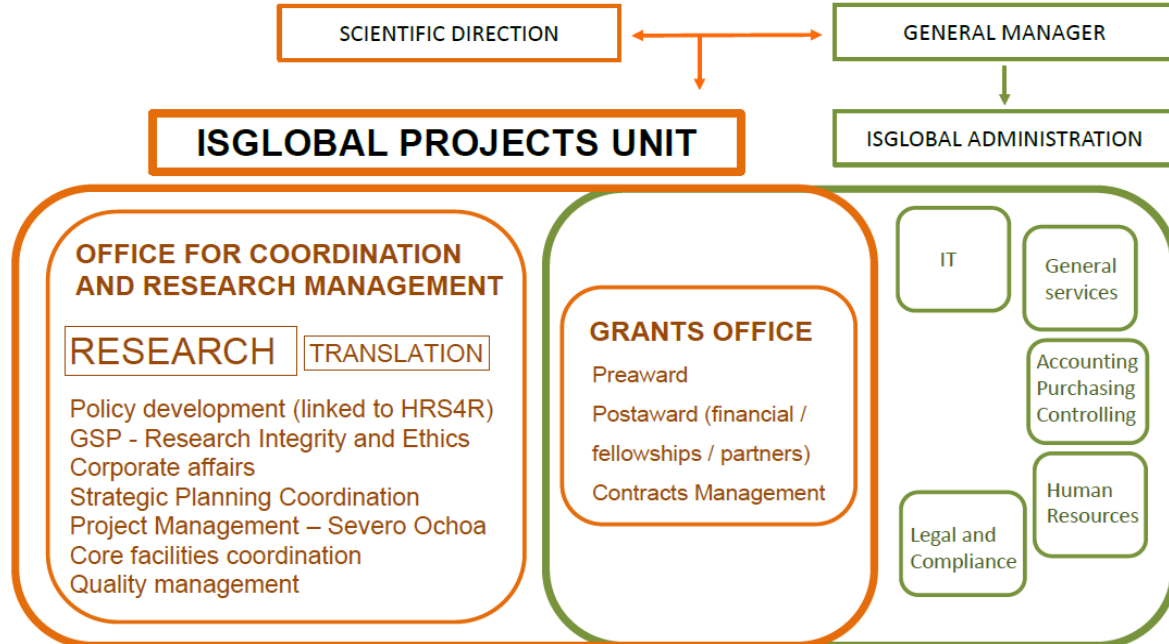
Environmental health hazards

Including pollution, climate change and uncontrolled urbanization

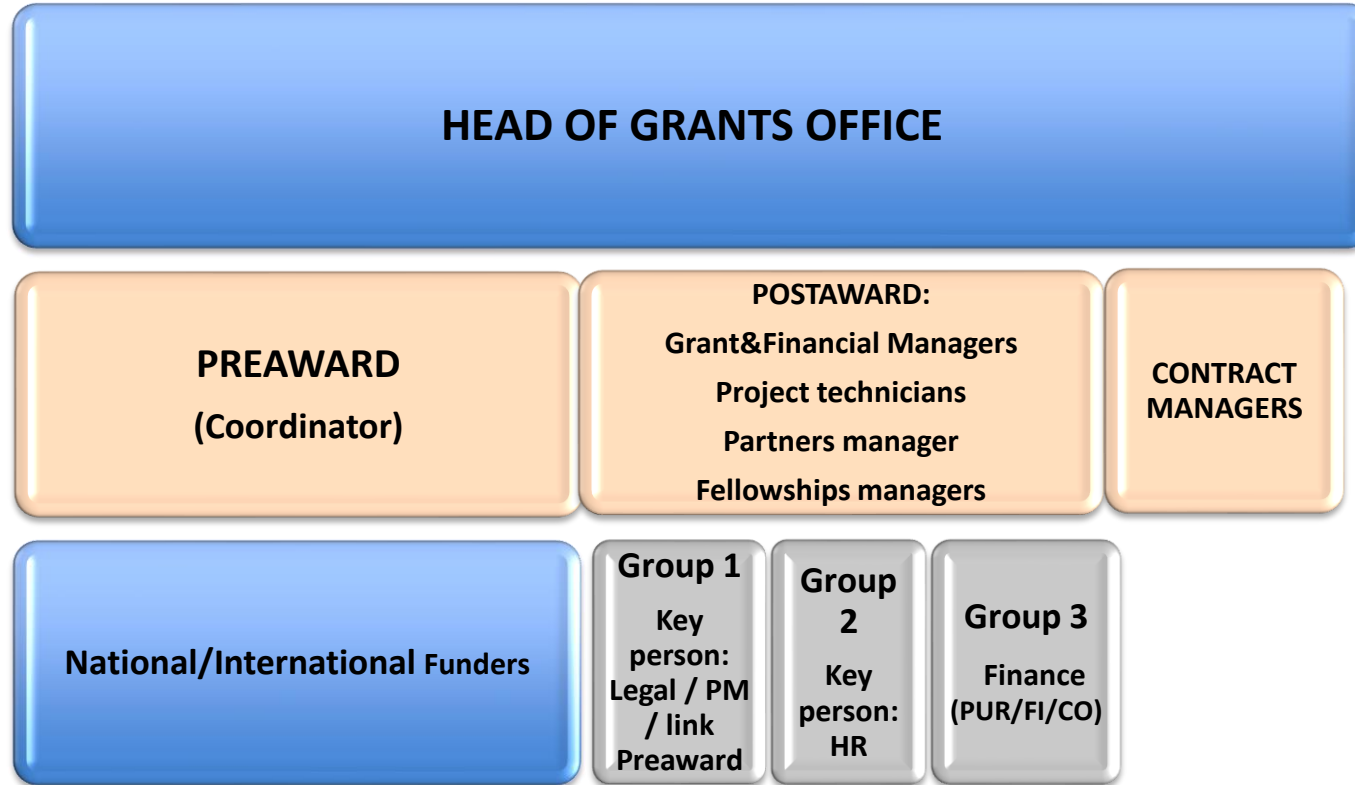
1

A nivel de Departamento

Projects Unit Chart

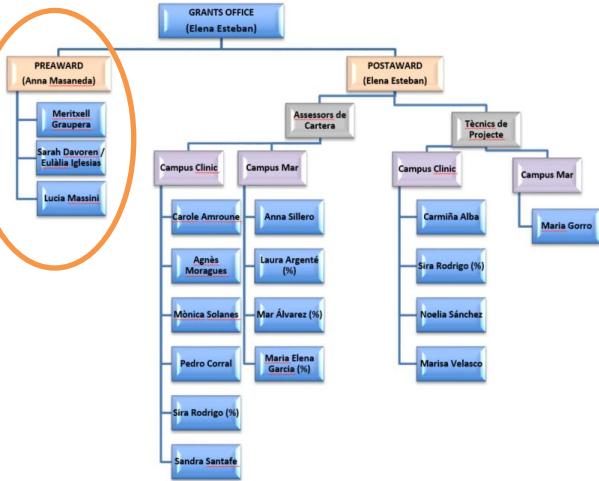


Organization

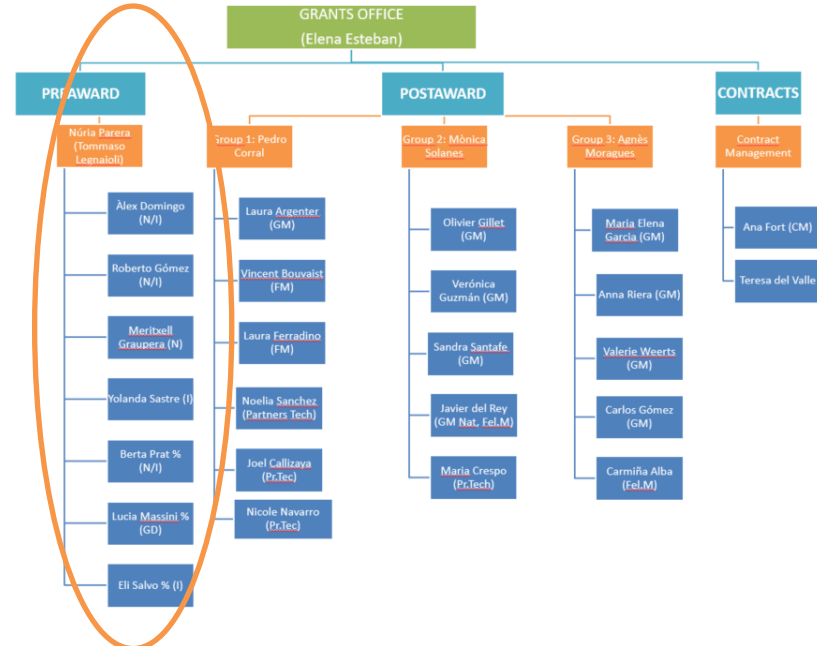


ISGLOBAL 2017

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Global Health



ISGLOBAL 2024



Preaward Management



Tommaso Legnaioli
COORDINATOR



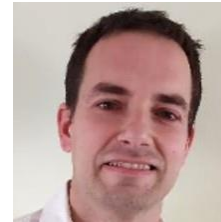
Àlex Domingo
Preaward National &
International



Meritxell Graupera
Preaward National



Roberto Gómez
Preaward National &
International



Oscar Casado
Innovation Manager



Nabila Mella
Impact Manager



Núria Parera
Preaward National &
International (COORD)



Berta Prat
Preaward Part time



Yolanda Sastre
Preaward International



Elisabeth Salvo
PM International



Lucia Massini
Preaward Global
Development

PROJECTS UNIT Funding attraction:

- ✓ **MINECO REDES PROJECT** – Ministry of Science 2014-2017: **150k €**
PM PU (Maria Elena)
- ✓ **GO EUROPE PROJECT** – Catalan Health System 2019-2021: **218k €**
Grant Writer / internacionalización
- ✓ **MINECO REDES PROJECT** – Ministry of Science 2021-2022: **212k €**
Innovación-Preaward Manager
- ✓ **GO INTERNATIONAL PROJECT** – Catalan Health System 2023-2025: **300k €**
PM Preaward /Impact Manager

Support provided

i) Call for proposals:

- ✓ Up to date information
- ✓ Dissemination of *relevant* calls
 - General mailing list
 - Personalized emails
 - Intranet
- ✓ Support of proposal preparation
 - Advice & best practices, eligibility + templates
 - Revision of documents
 - Budget approval by Postaward
 - Institutional letters
 - Mock interviews
- ✓ Follow up on submitted proposals

Support provided

ii) Contract execution + due diligence on Partners:

- ✓ Responsible for the coordination and preparation of the contract (GA, CA, subgrant, consultancies)
- ✓ Liaison between
 - PI – scientific issues
 - Legal Department – legal revision
 - Postaward – budget and reporting
 - Human Resources Dept – labour contracts
- ✓ Signature process

Support provided

iii) Other actions

- ✓ Activity indicators, institutional point of contact
- ✓ Scientific Coordination
 - Limitation of candidancies (internal prioritization)
- ✓ ERC Policy
 - Scientist mentor
 - ERC mentor
 - Timeline (1 year preparation)
 - Proposal revision
 - Mock interview

EVALUATIONS

Highlights Abstract		
EXCELLENCE (3.5/5)	Strengths	Weaknesses
	The proposal's objectives are clearly detailed and aligned with the call topic.	metrics of success/ Key Performance Indicators have not been clearly indicated to demonstrate measurability and verifiability .
	The proposal includes some R&I novel approaches	A clear baseline of prior knowledge in the field is not well elaborated and comprehensively presented to assess whether it sufficiently goes beyond the state of the art.
	Research and Innovation initiatives at national or international level are convincingly integrated in the methodology.	part of the methodology is not appropriately justified.
	The interdisciplinary approach is sufficiently demonstrated.	The research data management plan is not appropriately described.
	The integration of social sciences and humanities is adequately addressed.	
	The gender dimension, as well as geographic and socio-economic aspects are sufficiently considered.	
	The open science practices are sufficiently integrated in the proposed methodology	
IMPACT (3/5)	Strengths	Weaknesses
	The credibility of the pathways to achieve the expected outcomes and impacts is fairly addressed.	However, wider impacts are generically described even if the expected societal impact is potentially global. The translation of the finding to a longer term and a wider impact is unclear.
		The significance of the proposal's contribution to the expected outcomes is not sufficiently addressed and the scale is not well quantified against clear benchmarks or assumptions.
		The potential barriers to the expected outcomes and impacts are not sufficiently described and suitable mitigation strategies have not been convincingly proposed.

PREAWARD

FORM A

- Preaward collects all the Form A from partners /Google forms
- Postaward consolidates the Budget
- Ethics self assesment (template, Ethics manager)



PART B

2

A nivel de propuesta

Lump Sum

- Plan well the **Work Packages** and who will be in charge.
- The **WP** with a long duration (*e.g., management, communication, dissemination and exploitation, etc*) may be split along the reporting periods.
- Contact the **PostAward Department** as soon as possible

How to start ...

Writing Tips

- 1. Read** the **TOPIC** (*specifity in policies, gender, data management, LMIC, open science, State of the art, ...*)
- 2. Read** the **Destination** (at least the Introduction, specially for the expected *Impact*)
- 3. Read** the **WP** (at least the Introduction)
4. Check well your **consortium** (is really everybody there?)
5. Check **Elegibility!!!!**
6. Start with the **Impact**. (The canvas is very usefull)

Consortium

RIA

- Universities
- Tecnological centers
- Start Ups
- Companies

IA

- Big Enterprises
- Associations
- SMEs
- Tecnological centers

CSA

- Associations
- Comunication
- Ethics



Rule: + 3 countries

OBJECTIVES: S.M.A.R.T.

- Specific
 - Measurable
 - Assignable
 - Realistic
 - Time-related
-
- Reshape the Big Research Question into and Overarching Aim
 - Divide in Smaller Objectives

State of the Art (IT'S NOT THE SAME AS OUTPUT).

(Gap in knowledge): Do I have an idea of how to solve it: hypothesis, Research questions, *Why bother? Why now is the best moment? Is it a European priority? Is the solution already available?*

- Position well your technology (TRL)
- **Actual** references (papers, patents, etc)

Excellence

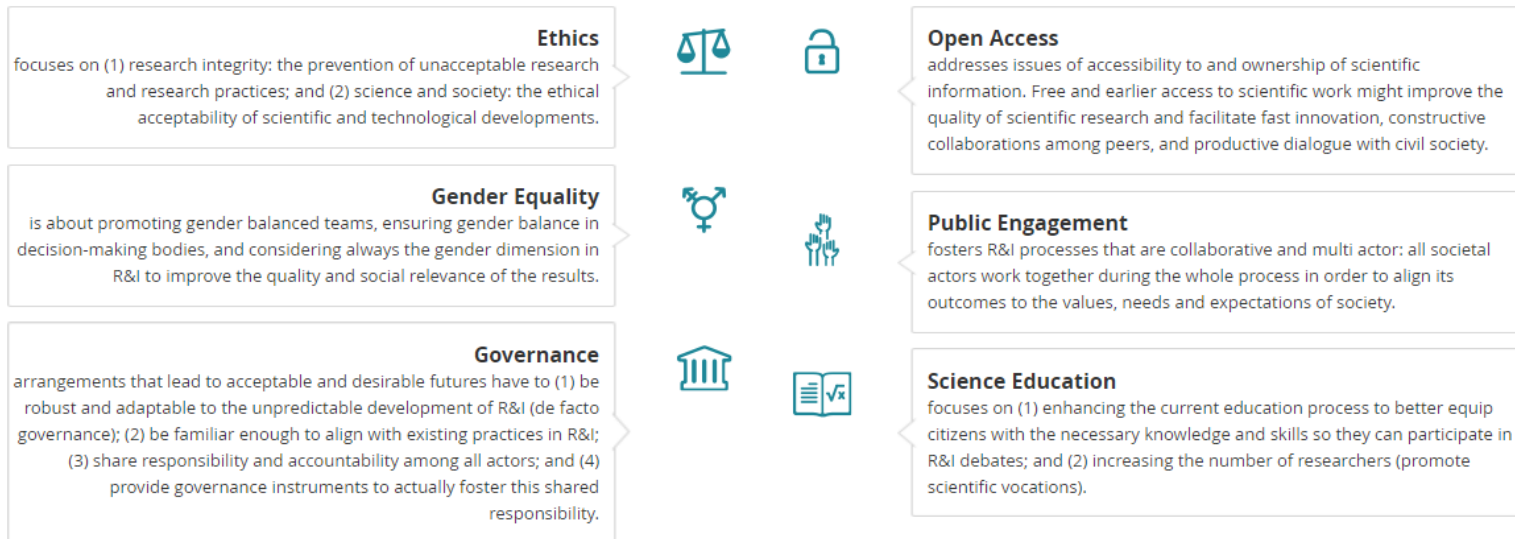
- OPEN SCIENCE
- GENDER DIMENSION
- AI
- DATA MANAGEMENT
- INTERDISCIPLINARY APPROACH
- INTEGRATION OF SOCIAL SCIENCES (related to the topic)
- RESEARCH MANAGEMENT PLAN
- KEY PERFORMANCE INDICATORS

IMPORTANT

RRI: Responsible Research and Innovation

A normative framework for RRI: the six policy agendas

The European Commission has provided more concrete normative orientations in the form of six policy keys that RRI should further:



<https://rri-tools.eu/>

<https://www.rri-practice.eu/knowledge-repository/practical-handbook/>

Gender dimension



Address Gender aspects in:

- Research design
- Potential impact
- Methodology (by WP and Task)

Do not be afraid of stating the obvious!

Be aware of differences in the concepts of sex and gender

Gender issues can be summarised as follows:

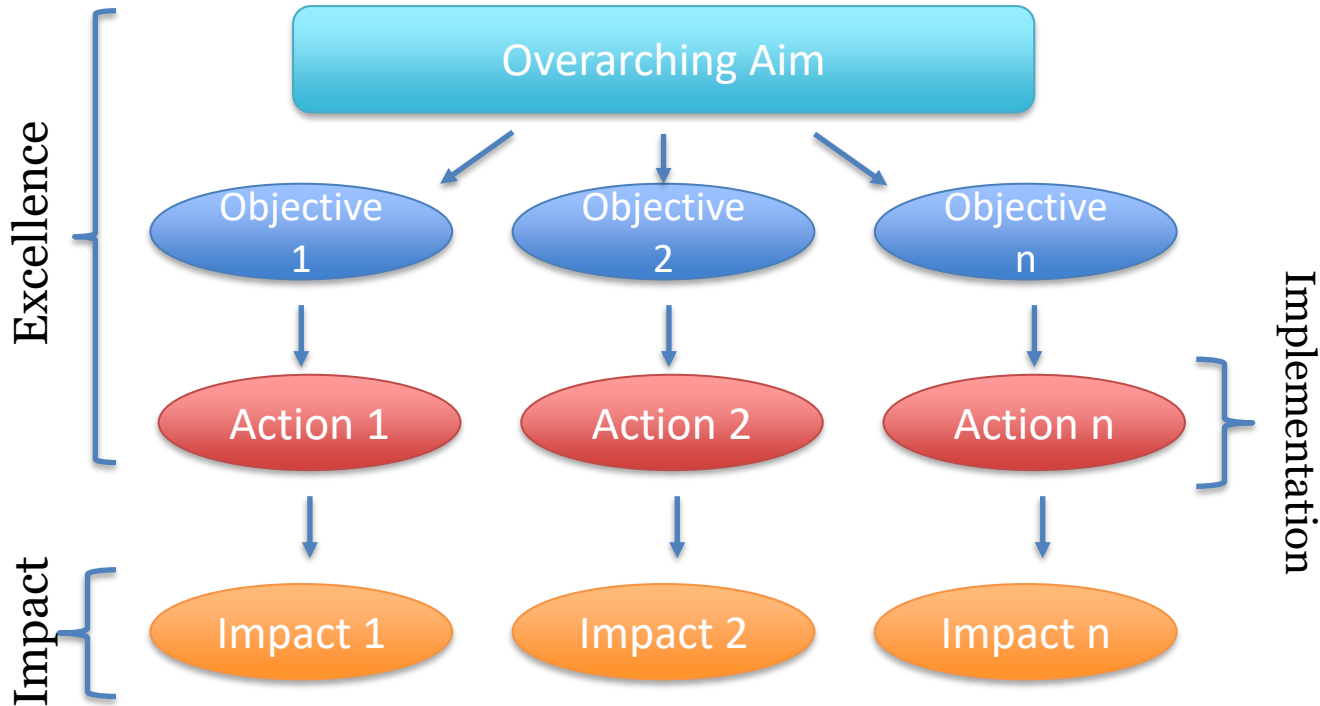
- Research FOR specific gender: Research that is specific to women/men/non binary...
- Research BY specific gender: Relates to the number of women/men/non binary... involved in the proposed work.
- Research ABOUT specific gender: Gender dimension of the project.

Open Science Practices

- Describe how appropriate open science practices are implemented.
- Show how will increase the chances of the project delivering objectives.
- If those practices are not appropriate for your project, JUSTIFY IT.

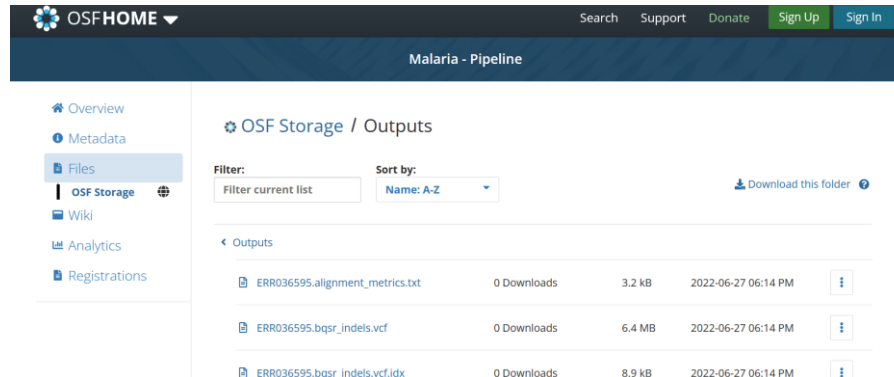


The logic of a Research project



Research data management– Open Data

- Generating/collecting data and/or other research outputs (except for publications)
- Data needs to be managed in line with the FAIR principles (Findable, Accessible, Interoperable, Reusable).
- There's many resources available, for example Open Science Framework (osf.io)



The screenshot displays the OSFHOME interface for a project titled "Malaria - Pipeline". The navigation menu on the left includes Overview, Metadata, Files, OSF Storage (selected), Wiki, Analytics, and Registrations. The main content area shows "OSF Storage / Outputs" with a filter and sort options. A table lists three output files:

File Name	Downloads	Size	Created	Actions
ERR036595.alignment_metrics.txt	0 Downloads	3.2 kB	2022-06-27 06:14 PM	⋮
ERR036595.bqsr_indels.vcf	0 Downloads	6.4 MB	2022-06-27 06:14 PM	⋮
ERR036595.bqsr_indels.vcf.idx	0 Downloads	8.9 kB	2022-06-27 06:14 PM	⋮

IMPLEMENTATION

Quality work plan:

- Divide the WPs in Tasks
- Define clearly the use of resources (especially your time) for each WP
- State clearly what will be the responsibilities involvement of collaborators in each WP
- Always specify timings
- Include every activity in the Gantt chart


Frequent flaws:

- Insufficient description of WPs, tasks, deliverables or milestones
- Resources allocation unclear
- Person-months for each WP are not detailed
- Person-months for each WP are not realistic
- Involvement of collaborators is unclear
- Not clear who, where and when will perform certain tasks or activities

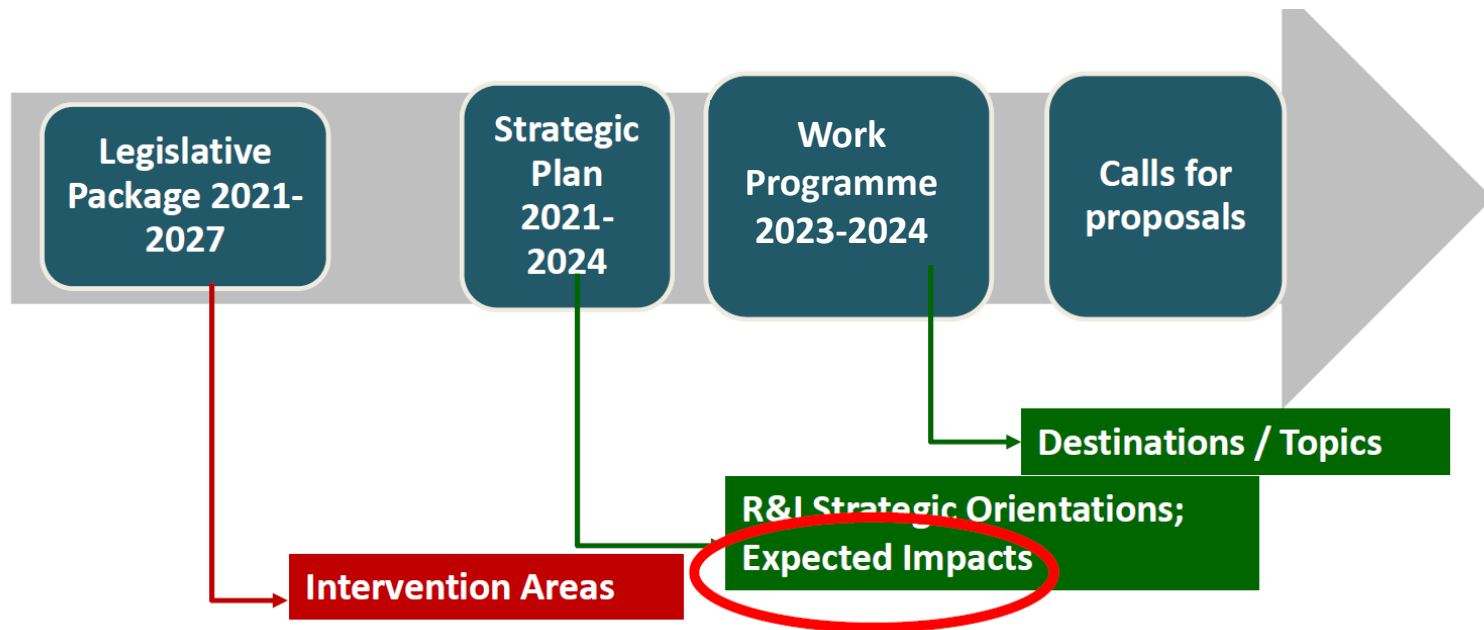
IMPACT

PROJECT RESULTS	<p>What is generated during the project implementation. This may include for example know-how, innovative solutions, algorithms, proof of feasibility, new business models, policy recommendations, guidelines, prototypes, demonstrators, databases and datasets, trained researchers, new infrastructures, networks, etc. Most project results (inventions, scientific works, etc) are “Intellectual Property”, which may, if appropriate be protected by formal “Intellectual Property Rights” (short term)</p>
EXPECTED OUTCOMES => TOPIC	<p>The expected effects of projects over the medium term. This may include the uptake, diffusion, deployment, and/or use of the project’s results by direct target groups. <u>Outcomes generally occur during or shortly after the end of the project.</u> (medium term)</p>
EXPECTED IMPACTS => DESTINATION	<p>Wider long term effects on society (including the environment), the economy and science, enabled by the outcomes of R&I investments. <u>Impacts generally occur some time after the end of the project.</u> (long term)</p>

IMPACT

<p>PROJECT RESULTS</p>	<p>What is generated during the project implementation. This may include for example know-how, innovative solutions, algorithms, proof of feasibility, lines, prototypes, chers, newventions, scientific appropriate be ort term)</p>
<p>EXPECTED OUTCOME => TOPIC</p>	<p>Nabila Maria Mella Garip Impact Officer</p> 
<p>EXPECTED IMPACTS => DESTINATION</p>	<p>Wider long term effects on society (including the environment), the economy and science, enabled by the outcomes of R&I investments. <u>Impacts generally occur some time after the end of the project. (long term)</u></p>

IMPACT



These are the Destinations of the cluster!

Outcomes: in each of the topics

HORIZON-CL5-2021-D3-02-01: Demonstration of wave energy devices to increase experience in real sea condition

Specific conditions	
<i>Expected EU contribution per project</i>	The Commission estimates that an EU contribution of around EUR 15.00 million would allow these outcomes to be addressed appropriately. Nonetheless, this does not preclude submission and selection of a proposal requesting different amounts.
<i>Indicative budget</i>	The total indicative budget for the topic is EUR 15.00 million.
<i>Type of Action</i>	Innovation Actions
<i>Admissibility conditions</i>	The conditions are described in General Annex A. The following exceptions apply: The page limit of the application is 70 pages.
<i>Legal and financial set-up of the Grant Agreements</i>	The rules are described in General Annex G. The following exceptions apply: The granting authority may object to a transfer of ownership or the exclusive licensing of results under certain conditions.

Expected Outcome: Project results are expected to contribute to all of the following expected outcomes:

- Demonstrated performance and reliability of wave energy devices producing comparable and public results using international metrics
- Improved knowledge on how to operate wave energy devices, their availability maintainability and to increase the impact it is expected that projects are sharing project data.
- Reduction of the LCOE in line with the SET Plan targets (actions should clearly justify estimated LCOE at project start and end, using a recognised calculation methodology).
- Reinforced industrial supply chain in Europe.
- Attraction of private investors to the sector and reduction of the cost of their investment by presented evidences and credible key performance indicators.

Scope: The action is expected to:

- Demonstrate wave energy devices in real sea conditions for long periods of time (12-24 months) providing invaluable learnings regarding performance, reliability, availability, maintainability, survivability and environmental impact.

Impacts: introduction of each Destination

Destination – Sustainable, secure and competitive energy supply

The expected impact, in line with the Strategic Plan, is to contribute to *“More efficient, clean, sustainable, secure and competitive energy supply through new solutions for smart grids and energy systems based on more performant renewable energy solutions”*, notably through

- Fostering European global leadership in affordable, secure and sustainable renewable energy technologies and services by improving their competitiveness in global value chains and their position in growth markets, notably through the diversification of the renewable services and technology portfolio (more detailed information below).
- Ensuring cost-effective uninterrupted and affordable supply of energy to households and industries in a scenario of high penetration of variable renewables and other new low carbon energy supply. This includes more efficient approaches to managing smart and cyber-secure energy grids and optimisation the interaction between producers, consumers, networks, infrastructures and vectors (more detailed information below).
- Accelerating the development of Carbon Capture, Use and Storage (CCUS) as a CO₂ emission mitigation option in electricity generation and industry applications (including also conversion of CO₂ to products) (more detailed information below).

Fostering the European global leadership in affordable, secure and sustainable renewable energy technologies

The main impacts to be generated by topics targeting the renewable energy technologies and solutions under this Destination are:

- Availability of disruptive renewable energy and renewable fuel technologies and systems in 2050 in order to accelerate the replacement of fossil-based energy technologies.
- Reduced cost and improved efficiency of renewable energy and renewable fuel technologies and their value chains.
- De-risking of renewable energy and fuel technologies with a view to their commercial exploitation and net zero greenhouse gas emissions by 2050.
- Better integration of renewable energy and renewable fuel-based solutions in energy consuming sectors.
- Reinforced European scientific basis and European export potential for renewable energy technologies through international collaboration (notably with Africa in renewable energy technologies and renewable fuels and enhanced collaboration with Mission Innovation countries).
- Enhanced sustainability of renewable energy and renewable fuels value chains, taking fully into account social, economic and environmental aspects in line with the European Green Deal priorities.

Impact canvas

New in Horizon Europe: Impact Canvas to be completed in proposal application.
(Not mandatory but **advisable** to complete it!)

The canvas could summarise the key elements of your project impact pathway and the measures to maximise its impact.

SPECIFIC NEEDS	EXPECTED RESULTS	D & E & C MEASURES
<p><i>What are the specific needs that triggered this project?</i></p> <p>Example 1 Most airports use process flow-oriented models based on static mathematical values limiting the optimal management of passenger flow and hampering the accurate use of the available resources to the actual demand of passengers.</p> <p>Example 2 Electronic components need to get smaller and lighter to match the expectations of the end-users. At the same time there is a problem of sourcing of raw materials that has an environmental impact.</p>	<p><i>What do you expect to generate by the end of the project?</i></p> <p>Example 1 Successful large-scale demonstrator: Successful large-scale demonstrator: Trial with 3 airports of an advanced forecasting system for proactive airport passenger flow management.</p> <p>Algorithmic model: Novel algorithmic model for proactive airport passenger flow management.</p> <p>Example 2 Publication of a scientific discovery on transparent electronics.</p> <p>New product: More sustainable electronic circuits.</p> <p>Three PhD students trained.</p>	<p><i>What dissemination, exploitation and communication measures will you apply to the results?</i></p> <p>Example 1 Exploitation: Patenting the algorithmic model.</p> <p>Dissemination towards the scientific community and airports: Scientific publication with the results of the large-scale demonstration.</p> <p>Communication towards citizens: An event in a shopping mall to show how the outcomes of the action are relevant to our everyday lives.</p> <p>Example 2 Exploitation of the new product: Patenting the new product; Licensing to major electronic companies.</p> <p>Dissemination towards the scientific community and industry: Participating at conferences; Developing a platform of material compositions for industry; Participation at EC project portfolios to disseminate the results as part of a group and maximise the visibility vis-à-vis companies.</p>

It should be: specific, short and concise, for all partners.

Some evaluators will read it first!

Performance Indicators must be measurable and quantifiable

TARGET GROUPS	OUTCOMES	IMPACTS
<p><i>Who will use or further up-take the results of the project? Who will benefit from the results of the project?</i></p> <p>Example 1 9 European airports: Schiphol, Brussels airport, etc.</p> <p>The European Union aviation safety agency.</p> <p>Air passengers (indirect).</p> <p>Example 2 End-users: consumers of electronic devices.</p> <p>Major electronic companies: Samsung, Apple, etc.</p> <p>Scientific community (field of transparent electronics).</p>	<p><i>What change do you expect to see after successful dissemination and exploitation of project results to the target group(s)?</i></p> <p>Example 1 Up-take by airports: 9 European airports adopt the advanced forecasting system demonstrated during the project.</p> <p>Example 2 High use of the scientific discovery published (measured with the relative rate of citation index of project publications).</p> <p>A major electronic company (Samsung or Apple) exploits/uses the new product in their manufacturing.</p>	<p><i>What are the expected wider scientific, economic and societal effects of the project contributing to the expected impacts specified in the respective destination in the worked programme?</i></p> <p>Example 1 Scientific: New breakthrough scientific discovery on passenger forecast modelling.</p> <p>Economic: Increased airport efficiency Size: 15% increase of maximum passenger capacity in European airports, leading to a 28% reduction in infrastructure expansion costs.</p> <p>Example 2 Scientific: New breakthrough scientific discovery on transparent electronics.</p> <p>Economic/Technological: A new market for touch enabled electronic devices.</p> <p>Societal: Lower climate impact of electronics manufacturing (including through material sourcing and waste management).</p>

IMPACT

Specific needs	Expected Results	DEC measures	Target groups	Outcomes	Impacts

IMPACT

DEC plan



COMMUNICATION, DISSEMINATION AND EXPLOITATION IN RESEARCH WHAT IS THE DIFFERENCE?

Communication: Promote your action and result



Inform, promote and
communicate your activities
and results

Reaching multiple audiences

When?
From the start until the end

Why?
Legal obligation: Article 38.1
of the Grant Agreement

How?

- well-designed strategy
- clear messages
- media channels

Dissemination: Make your results public

Open Science: knowledge and results
(free of charge) for others to use



When?
At any time, and as soon as the action
has results

Not only to scientists

How?
Publishing your results

Why?
Legal obligation: Article 29
of the Grant Agreement

Exploitation: Make concrete use of results



Commercial, Societal,
Political Purposes

Not only by researchers

How?

- Creating roadmaps, prototypes,
softwares
- Sharing knowledge, skills, data

When?
Towards the end of the project and beyond

Why?
Legal obligation: Article 28 of the Grant Agreement

IMPACT

- **Narrative:** Impact should be written as a story
- **Style:** Journalistic Style (e.g. Economist style guide)
- **Evidence:** Facts, Figures, Quotations, References,...
- **Graphics:** Use Diagrams/Graphics to “Educate/Convince”
- **Audience:** Political, EU Officials, Wide Stakeholders
- **Evaluators:** “Educate and Convince” scientific Evaluators

Tips for the impact section:

- **Read well** the expected impacts and outcomes of the call
- Impacts **NOT results!** (medium and long-term effects)
- Consider broader impacts, but **realistic and achievable**
- Be **specific and measurable**
- Include **baseline status** (where we are) and where you expect to be at the end of the project
- Highlight added **European value**
- Identify **stakeholders, end users, beneficiaries**
- **Detailed, credible and feasible** DEC measures to engage with them



Take-home messages



1. Plan for impact in advance
2. Involve stakeholders throughout the process
3. Document and track solid evidence/indicators that help you make a connection with impact
4. Have a concise story of how it all ties together
5. Keep an eye out for what happens to your research!



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Gràcies
Gracias
Thank you

www.isglobal.org

A partnership of:



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